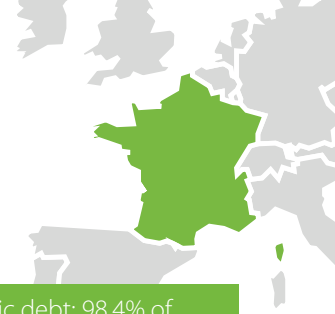


inrals Intel - Focus on France



General Situation in France



67
million

Inhabitants



US \$ 43,000

Per capita GDP (2019, 29th in the world)

- ✓ Public debt: 98.4% of GDP (2017)
- ✓ Annual GDP growth rate: 1.7% (2018), 1.3% (2019), 1.3% (2020)
- ✓ Unemployment rate: 8.4%

The Life Sciences job market in France: a promising sector

- ✓ Estimated growth of 12.5% in France between 2018 and 2023
- ✓ Supported by an aging population and chronic therapies
- ✓ Cutting-edge French clinical research
- ✓ Few international firms: Sanofi/Servier/Ipsen/Biomérieux /Guerbet/Ceva
- ✓ Lot of SME companies with a strong entrepreneurial activity in life sciences and e-health sectors
- ✓ One the first manufacturing countries in the world (pharmaceutical, animal & cosmetics industries)



Innovative nation - clusters dedicated across the country



Biotech

Global centers of excellence



Medtech

High R&D investments



E-health

Connected devices, telemedicine, artificial intelligence

Key Reforms

- ✓ Acceleration of market approval delays & market access process
- ✓ Reduction in the time required to launch clinical trials
- ✓ High investments for ambulatory and home care
- ✓ Strengthening of quality assurance and regulations because of European reforms



INRALS Member: CDG Conseil

Founded in 2006

- ✓ 2 offices: Lyon & Paris
- ✓ 15 employees
- ✓ > 110 jobs completed/year
- ✓ Fully specialized in Life Sciences

Our services

- ✓ Executive Search (middle/top management)
- ✓ Outsourcing/Interim Management
- ✓ Coaching/Assessment center

Our expertise

- ✓ Pharmaceutical
- ✓ Dermo-cosmetics
- ✓ Medical Devices & Diagnostics
- ✓ Animal health & nutrition
- ✓ Retirement and Healthcare centers