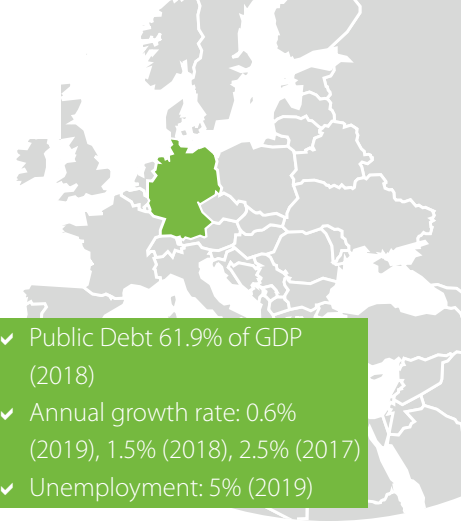


inrals Intel - Focus on Germany



General situation in Germany



83.2
million

Inhabitants



US \$ 47,603

Per capita GDP (2018)

- ✓ Public Debt 61.9% of GDP (2018)
- ✓ Annual growth rate: 0.6% (2019), 1.5% (2018), 2.5% (2017)
- ✓ Unemployment: 5% (2019)

Life Science Market overview

- ✓ Within Europe Germany offers the largest market for life sciences and healthcare products.
- ✓ Germany ranks first and second in clinical trial terms in Europe and the world respectively.
- ✓ Almost every sixth job is situated in the health sector.
- ✓ Due to demographic change and chronic therapies the market will continue to grow.
- ✓ One in three medical devices sold is less than three years old.



Around 30 universities offer life sciences studies

Cluster highlights



Biotech

Turnover 4.84 Bn Euros; 1,200 active companies, 33.706 jobs; over 500 assets available for licensing; 478 USD of venture capital attracted and double-digit growth (2019).



Pharma

Cornerstone of economy: turnover of over 41.5 billion Euros; < 121,000 employees; health expenditure 376 Bn Euros (2017) and 11.7% of GDP (2018).



Medtech

30+ specialized cluster networks focusing on medical technology; 210.000 employees; total turnover 33,4 Bn Euros (2019); export share of 65%.

Key reforms and trends



Pressing ahead with **transformative technologies** such as IoMT, SaMD and Blockchain.



More **personalized medicine** is expected through advancements in genetics.



Increased **digitalization of health:** E-Health Act (2016); rapidly increasing implementation of health-IT, telemedicine and mobile e-health platforms.

- ✓ New law on tax support for research (January 2020) supporting especially small and medium-sized companies. This makes Germany more attractive as a location for research and innovation.
- ✓ Greater outsourcing of know-how is expected especially in the areas of cognitive automation, AI and cloud computing.

INRALS Member: ageneo Life Science Experts/Interim Solutions GmbH



Founded in 2011

13 employees
142 jobs completed (2019)

Our services

Recruitment (Search & Selection) and outsourcing (freelance) of professional and executive staff.

Our expertise

Pharmaceutical industry; Medical devices; Biotechnology; Diagnostics industries; Cosmetics.

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